

INVESTMENT MATTERS OCTOBER 2015

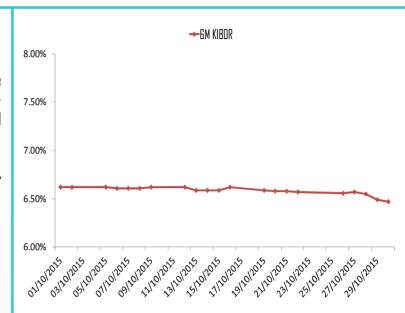


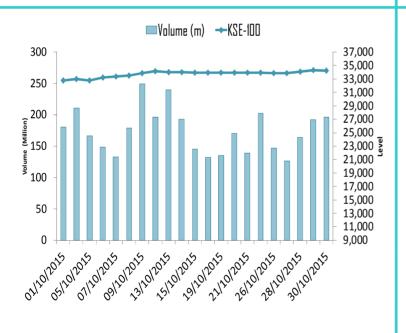
October 2015

Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR decreased 0.15% over the month closing at 6.47%. The latest weighted average yields for T-Bills stand at 6.3038%, 6.3035% and 6.3086% for 3m, 6m and 12m tenors respectively.
- Inflation increased over the outgoing month as CPI for October came in at 1.6%, compared to 1.3% in September.





Equity Market Review:

- During the month KSE-100 Index increased 6.11% or 1,974.19 points to end at 34,261.60 while average daily volume decreased over the month to 173.57m shares traded against 183.47m last month. Foreign selling of about US\$48.2m (net) was witnessed over the month.
- The market was largely positive over the month due to relatively upbeat regional markets and better than expected corporate results from key sectors.

Currency & Commodity Review:

- The USD remained flat at 104.3 for most of the outgoing month as the PKR held firm however, in the last week the USD gained momentum to close at 105.2.
- Oil prices remained under pressure over the month any gains were quickly reversed as excess supply in the global market showed no signs of abating.

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

Assets Under Management	PKR 76.48 billion
Launch Date	18/03/1994
Bid Price At Inception	95.00
Bid Price (Current)	1,462.03
Category	Balanced
Pricing Mechanism	Daily (Forward)
Fund Management Charge	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Low to Moderate

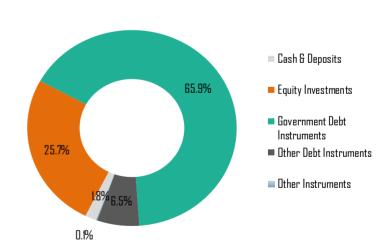
Fund Performance:

One-Year Return	17.09%
Three-year Annualised Return	15.64%
Five-Year Annualised Return	15.40%
Cumulative Return Since Inception	1438.98%
Annualised Return Since Inception	13.47%

All returns above are net of fund management charge

MGF Bid Price and Returns: 1,500.00 15.00% 1,400.00 14.00% 1.300.00 13.00% 1,200.00 12 00% 1,100.00 11.00% 1,000.00 -MGF Bid Price (LHS) 10.00% 900.00 -MGF Annualised Return Since Inception (RHS) 800.00 9.00%

Asset Allocation:



<u>Equity Investments</u> :	
Construction & Materials Sector	14.36%
Power Sector	14.31%
Chemicals Sector	14.16%
Banking Sector	14.09%
Automobile & Parts Sector	10.94%
Other Sectors	32.13%

October 2015

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Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant deposits, Certificates of Investment (COI), government and corporate sukuk, and equities.

Fund Information:

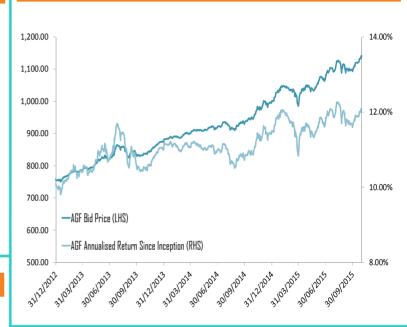
PKR 1.68 billion
22/02/2008
475.00
1,139.69
Balanced
Daily (Forward)
1.5% per annum
Monday-Friday
Moderate

Fund Performance:

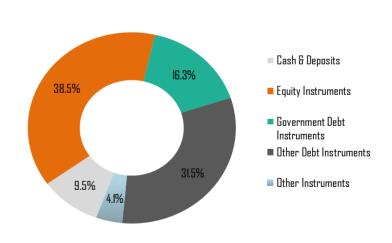
One-Year Return	19.93%
Three-year Annualised Return	15.28%
Five-Year Annualised Return	14.48%
Cumulative Return Since Inception	139.93%
Annualised Return Since Inception	12.07%

All returns above are net of fund management charge

AGF Bid Price and Returns:



Asset Allocation:



Cash	9.5%
Equity Investment Instruments	38.5%
Government Debt Instruments	16.3%
Other Debt Instruments	31.5%
Other Instruments	4.1%

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Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

Fund Information:

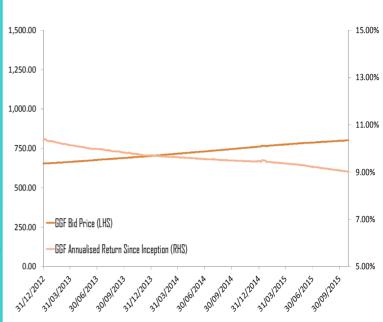
PKR 1.28 billion Assets Under Management Launch Date 07/10/2009 Bid Price At Inception 475.00 Bid Price (Current) 801.48 Capital Protection with Category **Growth Preservation** Daily (Forward) Pricing Mechanism Fund Management Charge 1.5% per annum Pricing Days Monday-Friday Risk Profile Lnw

Fund Performance:

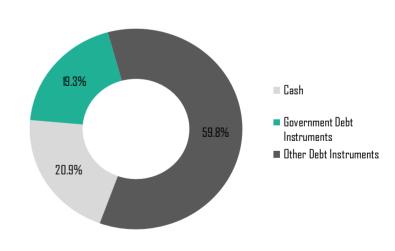
One-Year Return	6.70%
Three-year Annualised Return	7.54%
Cumulative Return Since Inception	68.73%
Annualised Return Since Inception	9.01%

All returns above are net of fund management charge

GGF Bid Price and Returns:



Asset Allocation:



Cash	20.9%
Equity Investments	0.0%
Government Debt Instruments	19.3%
Other Debt Instruments	59.8%