

INVESTMENT MATTERS NOVEMBER 2015

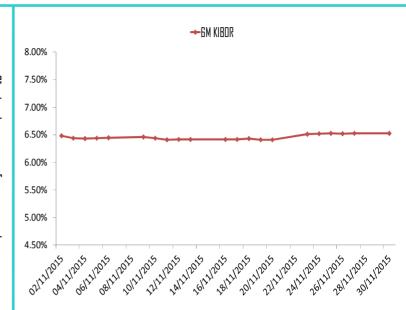


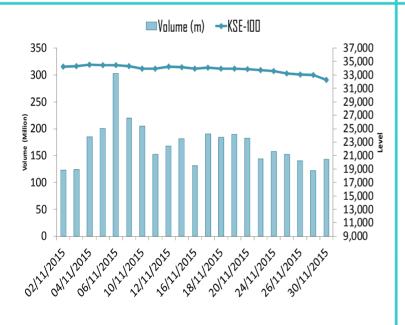
November 2015

Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR increased 0.06% over the month closing at 6.53%. The latest weighted average yields for T-Bills stand at 6.3691% and 6.3837% for 3m and 6m tenors respectively. Bids for the 12m tenor were rejected.
- Inflation increased over the outgoing month as CPI for November came in at 2.7%, compared to 1.6% in October.
- The policy rate was unchanged in the monetary policy announcement.





Equity Market Review:

- During the month KSE-100 Index declined to end at 32,261.25 while average daily volume decreased over the month to 171.36m shares traded against 173.57m last month. Foreign selling of about US\$53.0m (net) was witnessed over the month.
- Market sentiment was largely negative over the month as investors adopted a cautious approach amidst persistent foreign selling, declining oil prices and other external factors.

Currency & Commodity Review:

- The USD remained flat at 105.2 for most of the outgoing month as the PKR held firm amidst strong demand for the USD.
- Oil prices remained under pressure over the month due to persistent over-supply in the global market and few expectations of a supply cut in OPEC's December meeting.

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

| Assets Under Management | PKR 76.31 billion |
|-------------------------|-------------------|
| Launch Date | 18/03/1994 |
| Bid Price At Inception | 95.00 |
| Bid Price (Current) | 1,447.70 |
| Category | Balanced |
| Pricing Mechanism | Daily (Forward) |
| Fund Management Charge | 1.5% per annum |
| Pricing Days | Monday-Friday |
| Risk Profile | Low to Moderate |
| | |

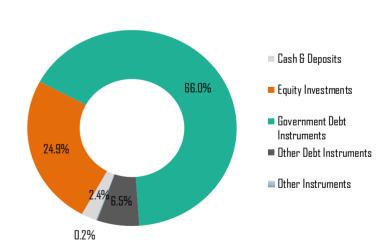
Fund Performance:

| One-Year Return | 12.30% |
|-----------------------------------|----------|
| Three-year Annualised Return | 14.80% |
| Five-Year Annualised Return | 14.68% |
| Cumulative Return Since Inception | 1423.90% |
| Annualised Return Since Inception | 13.36% |

All returns above are net of fund management charge

MGF Bid Price and Returns: 1,600.00 15.00% 1.500.00 1,400.00 13.00% 1,300.00 1,200.00 12 00% 1,100.00 11.00% 1,000.00 -MGF Bid Price (LHS) 10.00% 900.00 -MGF Annualised Return Since Inception (RHS) 800.00 9.00% 31/2/2014

Asset Allocation:



| Equity Investments: | |
|---------------------------------|--------|
| Power Sector | 14.62% |
| Construction & Materials Sector | 13.93% |
| Banking Sector | 13.88% |
| Chemicals Sector | 12.69% |
| Automobile & Parts Sector | 12.40% |
| Other Sectors | 32.48% |

November 2015

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Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant deposits, Certificates of Investment (COI), government and corporate sukuk, and equities.

Fund Information:

| PKR 1.70 billion |
|------------------|
| 22/02/2008 |
| 475.00 |
| 1,134.49 |
| Balanced |
| Daily (Forward) |
| 1.5% per annum |
| Monday-Friday |
| Moderate |
| |

Fund Performance:

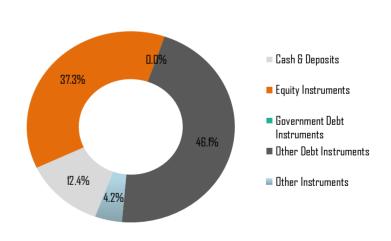
| One-Year Return | 15.49% |
|-----------------------------------|---------|
| Three-year Annualised Return | 14.70% |
| Five-Year Annualised Return | 13.94% |
| Cumulative Return Since Inception | 138.84% |
| Annualised Return Since Inception | 11.87% |

All returns above are net of fund management charge

AGF Bid Price and Returns:



Asset Allocation:



| Cash | 12.4% |
|-------------------------------|-------|
| Equity Investment Instruments | 37.3% |
| Government Debt Instruments | 0.0% |
| Other Debt Instruments | 46.1% |
| Other Instruments | 4.2% |

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

Fund Information:

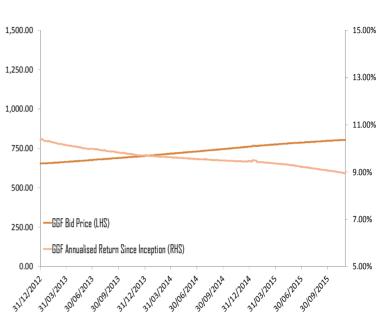
| Assets Under Management | PKR 1.29 billion |
|-------------------------|-------------------------|
| Launch Date | 07/10/2009 |
| Bid Price At Inception | 475.00 |
| Bid Price (Current) | 804.66 |
| Category | Capital Protection with |
| | Growth Preservation |
| Pricing Mechanism | Daily (Forward) |
| Fund Management Charge | 1.5% per annum |
| Pricing Days | Monday-Friday |
| Risk Profile | Low |

Fund Performance:

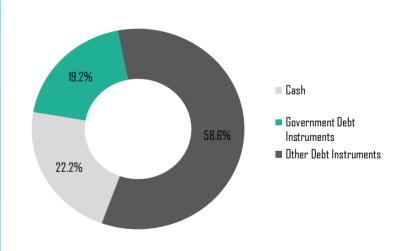
| One-Year Return | 6.41% |
|-----------------------------------|--------|
| Three-year Annualised Return | 7.49% |
| Cumulative Return Since Inception | 69.40% |
| Annualised Return Since Inception | 8.95% |

All returns above are net of fund management charge

GGF Bid Price and Returns:



Asset Allocation:



| Cash | 22.2% |
|-----------------------------|-------|
| Equity Investments | 0.0% |
| Government Debt Instruments | 19.2% |
| Other Debt Instruments | 58.6% |