

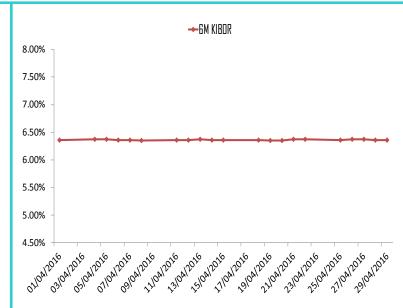
INVESTMENT MATTERS APRIL 2016

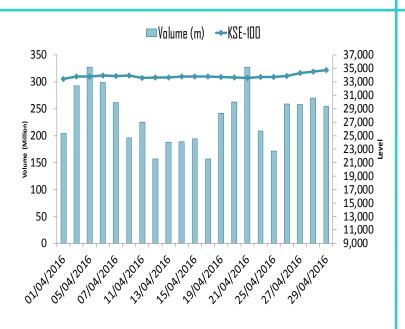


Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR remained flat over the month closing at 6.36%. As per the latest auction, bids for 3m, 6m and 12m tenors were rejected.
- Inflation increased over the outgoing month as CPI for April came in at 4.2%, compared to 3.9% in March.
- The policy rate was unchanged in the monetary policy announcement.





Equity Market Review:

- During the month KSE-100 Index increased to end at 34,719.29 while average daily volume increased over the month to 235.28m shares traded against 145.59m last month. Foreign selling of about US\$18.1m (net) was witnessed over the month.
- The market performed well during the month as expectations of an upgrade to emerging markets in the ongoing MSCI review buoyed the market. Recovery in international oil prices also played a crucial role as the Oil & Gas sector outperformed the wider index.

Currency & Commodity Review:

- The USD remained largely flat over the month closing at 104.6 as the PKR was able to hold firm during the month despite strong demand for the dollar.
- Dil prices were resilient over the month despite continued over-supply in the global market and failure to reach a consensus in to freeze
 output levels. Dil prices ended the month 24% higher on average (WTI and Brent crude) with growing sentiment that prices may have bottomed out.

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

Assets Under Management	PKR 79.08 billion
Launch Date	18/03/1994
Bid Price At Inception	95.00
Bid Price (Current)	1,502.54
Category	Balanced
Pricing Mechanism	Daily (Forward)
Fund Management Charge	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Low to Moderate

Fund Performance:

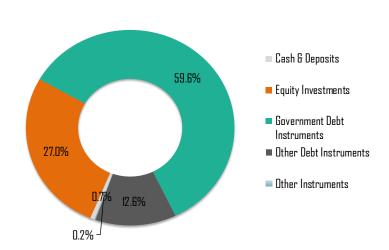
One-Year Return	7.89%
Three-year Annualised Return	14.45%
Five-Year Annualised Return	14.01%
Cumulative Return Since Inception	1481.62%
Annualised Return Since Inception	13.29%

All returns above are net of fund management charge

MGF Bid Price and Returns:



Asset Allocation:



Equity Investments:

Construction & Materials Sector	16.29%
Banking Sector	13.30%
Oil & Gas Sector	11.71%
Automobile & Parts Sector	10.55%
Electricity Sector	10.20%
Other Sectors	37.94%

April 2016

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant deposits, Certificates of Investment (COI), government and corporate sukuk, and equities.

Fund Information:

PKR 1.99 billion
22/02/2008
475.00
1,184.84
Balanced
Daily (Forward)
1.5% per annum
Monday-Friday
Moderate

Fund Performance:

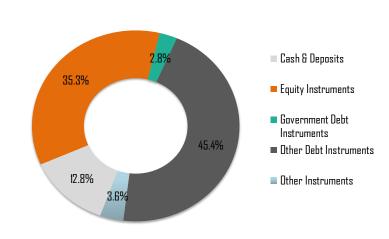
One-Year Return	13.39%
Three-year Annualised Return	14.24%
Five-Year Annualised Return	13.37%
Cumulative Return Since Inception Annualised Return Since Inception	149.44% 11.83%

All returns above are net of fund management charge

AGF Bid Price and Returns:



Asset Allocation:



Cash & Deposits	12.8%
Equity Investment Instruments	35.3%
Government Debt Instruments	2.8%
Other Debt Instruments	45.4%
Other Instruments	3.6%

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EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

Fund Information:

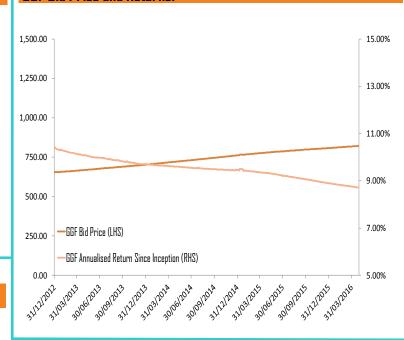
Assets Under Management PKR 1.41 billion Launch Date 07/10/2009 475.00 **Bid Price At Inception** Bid Price (Current) 821.65 Capital Protection with Category **Growth Preservation** Pricing Mechanism Daily (Forward) Fund Management Charge 1.5% per annum Pricing Days Monday-Friday Risk Profile Low

Fund Performance:

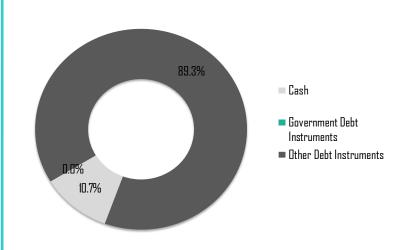
One-Year Return	5.35%
Three-year Annualised Return	7.10%
Cumulative Return Since Inception	72.98%
Annualised Return Since Inception	8.71%

All returns above are net of fund management charge

GGF Bid Price and Returns:



Asset Allocation:



Cash & Deposits	10.7%
Equity Investments	0.0%
Government Debt Instruments	0.0%
Other Debt Instruments	89.3%