

INVESTMENT MATTERS JUNE 2016



Prepared on 2nd July, 2016

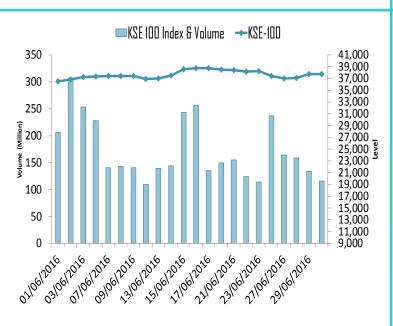
EFU LIFE ASSURANCE LTD

June 2016

Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR decreased 0.08% over the month closing at 6.06%. The latest weighted average yields for T-Bills stand at 5.8998%, 5.8910% and 5.9101% for 3m, 6m and 12m tenors respectively.
- Inflation for the outgoing month was 3.2% which was at par with the previous month.

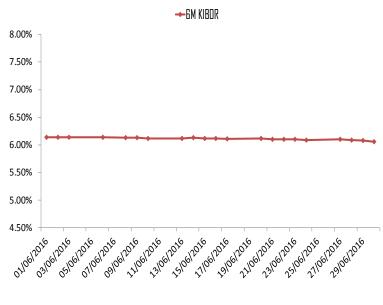


Equity Market Review:

- During the month KSE-100 Index increased to end at 37,783.54 while average daily volume decreased over the month to 172.47m shares traded against 271.42m last month. Foreign buying of about US\$74.1m (net) was witnessed over the month.
- The market continued to perform well during the month as Pakistan was upgraded to emerging markets status with the KSE-100 index closing at an all time high. The gains were tempered by the UK's decision to leave the EU however, the market showed signs of recovery by the end of June.

Currency & Commodity Review:

- The USD was stable over the month despite some short-term volatility after Brexit.
- Dil prices and other commodities (excluding gold) were lower than the previous month after Brexit however, prices had started to recover by month end.



EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

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Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

Assets Under Management Launch Date **Bid Price At Inception Bid Price (Current)** Category Pricing Mechanism Fund Management Charge **Pricing Days Risk Profile**

PKR 80.32 billion 18/03/1994 95.00 1.536.54 Balanced Daily (Forward) 1.5% per annum Monday-Friday Low to Moderate

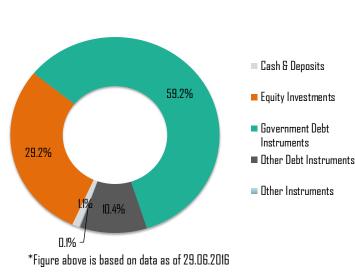
Fund Performance:

One-Year Return	8.92%
Three-year Annualised Return	14.04%
Five-Year Annualised Return	14.18%
Cumulative Return Since Inception	1517.41%
Annualised Return Since Inception	13.29%

All returns above are net of fund management charge

1.600.00 15.00% 1,500.00 14.00% 1,400.00 13 00% 1,300.00 1,200.00 12.00% 1.100.00 11.00% 1.000.00 10.00% -MGF Bid Price (LHS) 900.00 -MGF Annualised Return Since Inception (RHS) 800.00 9.00% 31/12/2013 31/03/2014 3010612014 31/2/2014 31/03/2015 30/06/2015 3010612013 30/09/2014 3010912013 3010912015 31/03/2016 301212022 3010312013 31/2/2015 3010612016

MGF Bid Price and Returns:



Instruments

Equity Investments:

Asset Allocation:

Construction & Materials Sector	15.26%
Oil & Gas Sector	15.26%
Banking Sector	12.96%
Chemicals Sector	9.68%
Electricity Sector	9.59%
Other Sectors	37.25%

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Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant deposits, Certificates of Investment (COI), government and corporate sukuk, and equities.

Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile PKR 2.14 billion 22/02/2008 475.00 1,209.80 Balanced Daily (Forward) 1.5% per annum Monday-Friday Moderate

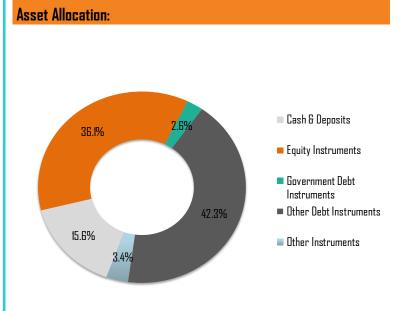
Fund Performance:

One-Year Return	12.87%
Three-year Annualised Return	13.92%
Five-Year Annualised Return	13.55%
Cumulative Return Since Inception	154.69%
Annualised Return Since Inception	11.85%

All returns above are net of fund management charge

AGF Bid Price and Returns:





*Figure above is based on data as of 29.06.2016

Cash & Deposits	15.6%
Equity Investment Instruments	36.1%
Government Debt Instruments	2.6%
Other Debt Instruments	42.3%
Other Instruments	3.4%

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Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

PKR 1.44 billion

07/10/2009 475.00

828.19

Capital Protection with

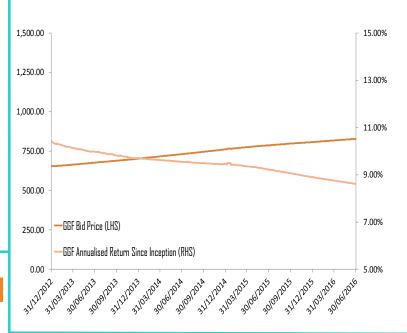
Daily (Forward)

1.5% per annum

Monday-Friday

Low

GGF Bid Price and Returns:



Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current)

Category

Pricing Mechanism Fund Management Charge Pricing Days Risk Profile

Fund Performance:

One-Year Return	5.15%
Three-year Annualised Return	6.95%
Cumulative Return Since Inception	74.36%
Annualised Return Since Inception	8.61%

All returns above are net of fund management charge

94.1%

0.0%

Asset Allocation:



*Figure above is based on data as of 29.06.2016

Cash & Deposits	5.9%
Equity Investments	0.0%
Government Debt Instruments	0.0%
Other Debt Instruments	94.1%