

INVESTMENT MATTERS September 2016

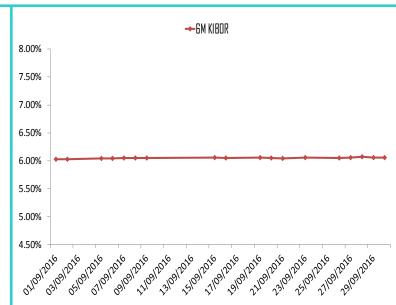


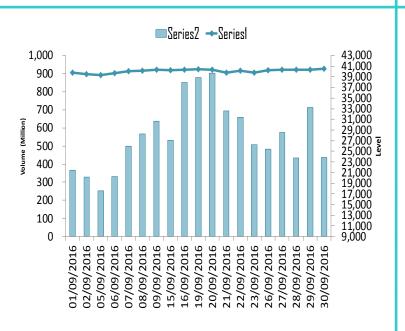
September 2016

Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR increased 0.02% over the month closing at 5.81%. The latest weighted average yields for T-Bills stand at 5.8571%, 5.9046% and 5.9148% for 3m, 6m and 12m tenors respectively.
- Inflation for the outgoing month was 3.9% compared to 3.6% for the previous month.





Equity Market Review:

- KSE-100 Index grew during the month to end at 40541.81 while average daily volume increased over the month to 560.07m shares traded against 257.72m last month. Foreign selling of about US\$41.5m (net) was witnessed over the month.
- Political tensions between Pakistan and India did not have a sizable impact as KSE-100 index closed the month at an all time high on the back of higher international oil prices, SBP's decision to keep interest rate unchanged, and positive corporate results.

Currency & Commodity Review:

- The USD remained stable over the month, closing at 104.54, a slight decrease from the preceding month.
- Dil prices increased after OPEC agreed to cut output; average crude prices (Brent and WTI) increased approximately 4% from the previous month.

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

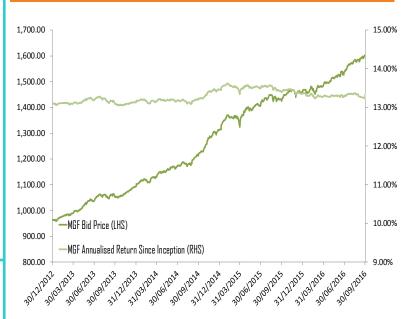
Assets Under Management	PKR 83.45 billion
Launch Date	18/03/1994
Bid Price At Inception	95.00
Bid Price (Current)	1,603.43
Category	Balanced
Pricing Mechanism	Daily (Forward)
Fund Management Charge	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Low to Moderate

Fund Performance:

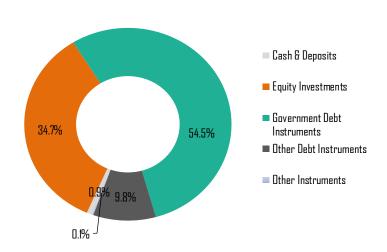
One-Year Return	12.35%
Three-year Annualised Return	15.11%
Five-Year Annualised Return	14.45%
Cumulative Return Since Inception	1587.82%
Annualised Return Since Inception	13.35%

All returns above are net of fund management charge

MGF Bid Price and Returns:



Asset Allocation:



Equity Investments

Oil & Gas Sector	16.55%
Banking Sector	13.17%
Construction & Materials Sector	12.02%
Automobile and Parts Sector	10.97%
Chemicals Sector	8.29%
Other Sectors	39.01%

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Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant deposits, Certificates of Investment (COI), government and corporate sukuk, and equities.

Fund Information:

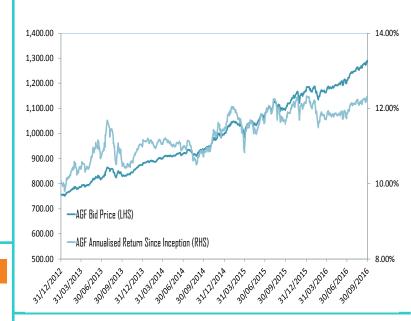
Assets Under Management	PKR 2.41 billion
Launch Date	22/02/2008
Bid Price At Inception	475.00
Bid Price (Current)	1,290.33
Category	Balanced
Pricing Mechanism	Daily (Forward)
Fund Management Charge	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Moderate
Category Pricing Mechanism Fund Management Charge Pricing Days	Balanced Daily (Forward) 1.5% per annum Monday-Friday

Fund Performance:

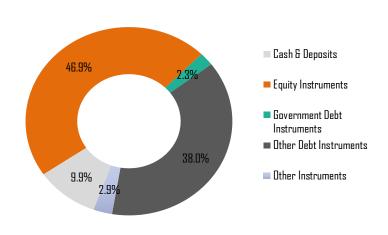
One-Year Return	17.53%
Three-year Annualised Return	15.74%
Five-Year Annualised Return	14.48%
Cumulative Return Since Inception Annualised Return Since Inception	171.651% 12.31%

All returns above are net of fund management charge

AGF Bid Price and Returns:



Asset Allocation:



Cash & Deposits	9.9%
Equity Investment Instruments	46.9%
Government Debt Instruments	2.3%
Other Debt Instruments	38.0%
Other Instruments	2.9%

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GGF Bid Price and Returns:

-GGF Bid Price (LHS)

-GGF Annualised Return Since Inception (RHS)

31/03/2014

3016/2014 30109/2014

31/2/2013

30/09/2013

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Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF quarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

Fund Information:

Assets Under Management PKR 1.45 billion Launch Date 07/10/2009 475.00 **Bid Price At Inception** Bid Price (Current) 838.15 Capital Protection with Category **Growth Preservation** Pricing Mechanism Daily (Forward) Fund Management Charge 1.5% per annum Pricing Days Monday-Friday Risk Profile Low

Fund Performance:

Three-year Annualised Return 6.7	%
Cumulative Return Since Inception 76.4 Annualised Return Since Inception 8.4	,_

All returns above are net of fund management charge

1,500.00 15.00% 1,250.00 13.00% 1,000.00 11.00% 750.00

9.00%

7.00%

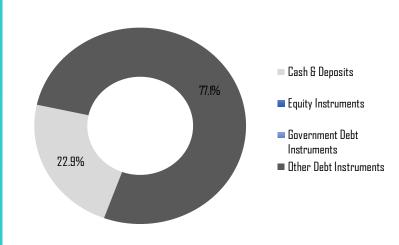
5.00%

Asset Allocation:

500.00

250.00

0.00



31/03/2015

30/06/2015 30109/2015 31/12/2015

31/03/2016

31/2/2014

Cash & Deposits	22.9%
Equity Investments	0.0%
Government Debt Instruments	0.0%
Other Debt Instruments	77.1%