

INVESTMENT MATTERS March 2017

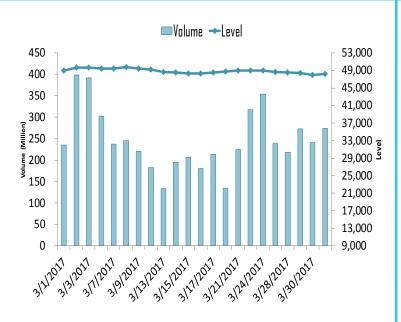


Prepared on 10th April 2017

Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR increased 0.04% to 6.16% over the month. The latest weighted average yields for T-Bills stand at 5.97% and 5.99% for 3m and 6m tenors respectively. No bids were received for 12month T- Bills.
- CPI for the outgoing month was 4.9% compared to 4.2% for the previous month.

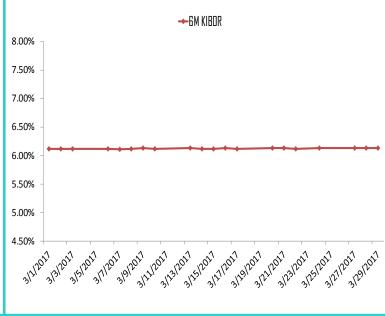


Equity Market Review:

- KSE-100 Index declined over the month to end at 48,156 points. Similarly average daily volume also decreased to 246m shares traded against 354m last month. Foreign selling of about US\$23m (net) was witnessed over the month.
- The market was range-bound mainly due to suppressed investor confidence over the uncertainty surrounding the Panama case.

Currency & Commodity Review:

- The USD increased over the month closing at 104.9 , compared to 104.84 in the preceding month.
- Average crude prices (Brent and WTI) increased approximately 4.29% from the previous month to end at US\$51.37 per barrel.



March 2017

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

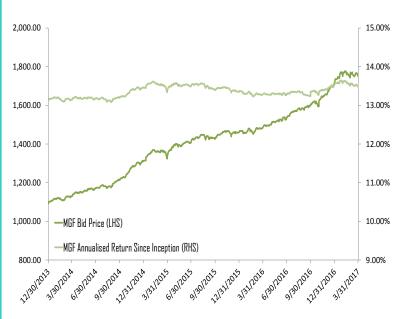
Fund Information:

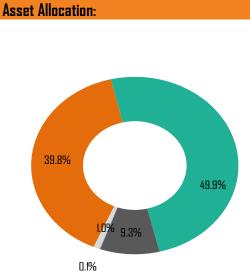
Assets Under Management Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile PKR 93.35 billion 18/03/1994 95.00 1756.14 Balanced Daily (Forward) 1.5% per annum Monday-Friday Low to Moderate

Fund Performance:

One-Year Return	18.14%
Three-year Annualised Return	15.79%
Five-Year Annualised Return	14.94%
Cumulative Return Since Inception	1748.57%
Annualised Return Since Inception	13.49%
All returns above are net of fund management charge	

MGF Bid Price and Returns:







Equity Investments

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    Government Debt
Instruments
    Other Debt Instruments
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Other Instruments

Equity Investments:

15.59%
15.19%
12.96%
10.86%
6.91%
38.49%

March 2017

Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant (i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equities.

Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile PKR3.22 billion 22/02/2008 475.00 1,479.65 Balanced Daily (Forward) 1.5% per annum Monday-Friday Moderate

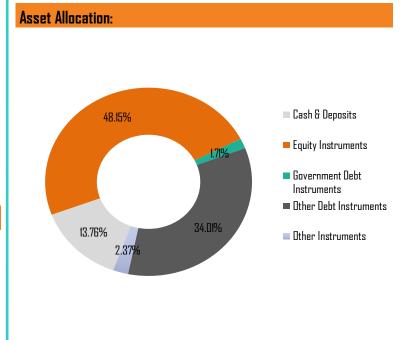
Fund Performance:

One-Year Return	26.42%
Three-year Annualised Return	18.01%
Five-Year Annualised Return	16.49%
Cumulative Return Since Inception	211.51%
Annualised Return Since Inception	13.28%

All returns above are net of fund management charge

AGF Bid Price and Returns:





Cash & Deposits	13.76%
Equity Investment Instruments	48.15%
Government Debt Instruments	1.71%
Other Debt Instruments	34.01%
Other Instruments	2.37%

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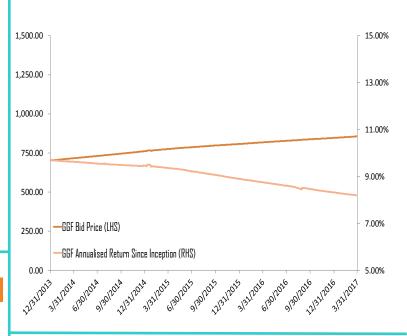
Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

GGF Bid Price and Returns:



Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current)

Category

Pricing Mechanism Fund Management Charge Pricing Days Risk Profile

Fund Performance:

One-Year Return	4.66%
Three-year Annualised Return	6.11%
Cumulative Return Since Inception	80.34%
Annualised Return Since Inception	8.20%

All returns above are net of fund management charge

Asset Allocation:

PKR 1.50 billion

07/10/2009

475.00

856.6 Capital Protection with

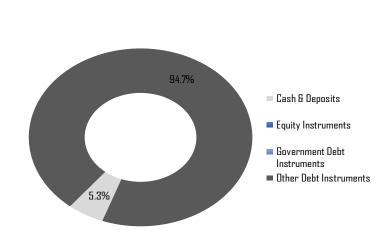
Growth Preservation

Daily (Forward)

1.5% per annum

Monday-Friday

Low



Cash & Deposits	5.3%
Equity Investments	0.0%
Government Debt Instruments	0.0%
Other Debt Instruments	94.7%

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

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Takaful Growth Fund (TGF)

Fund Objective:

TGF aims to provide stable returns with low volatility and a low to moderate risk profile.

TGF invests in Shariah-compliant (i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equties.

Fund Information:

Assets Under Management Launch Date **Bid Price At Inception Bid Price (Current)** Category Pricing Mechanism Fund Management Charge **Pricing Days** Risk Profile

Fund Performance:

Three-Month Return

Six-Month Return

One-Year Return

PKR 1.46 billion 09/02/2015 950.00 1142.58 Balanced Daily (Forward) 1.5% per annum Monday-Friday Moderate

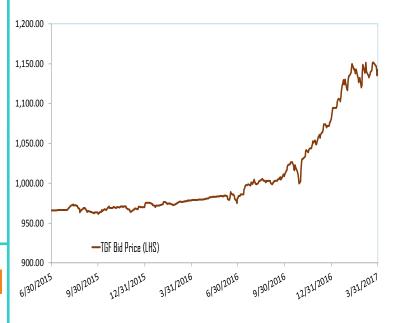
5.72%

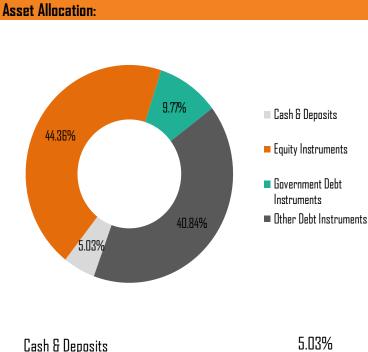
12.94%

16.75%

20.27%

TGF Bid Price and Returns:





All returns above are net of fund management charge

Cumulative Return Since Inception

44.36% Equity Investments 9.77% Government Debt Instruments Other Debt Instruments 40.84%