

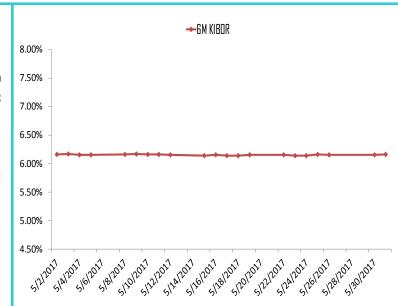
INVESTMENT MATTERS May 2017

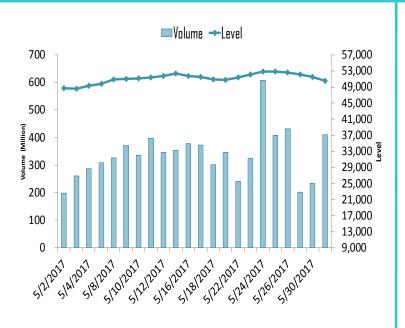


Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR decreased 0.01% to 6.16% over the month. The latest weighted average yields for T-Bills stand at 5.99%,6.01% and 6.05% for 3m, 6m and 12m tenors respectively.
- CPI for the outgoing month was 5.0% compared to 4.8% for the previous month.





Equity Market Review:

- KSE-100 Index increased over the month to end at 50,592 points.
 Average daily volume increased to 338m shares traded against 24lm last month. Foreign selling of about US\$14lm (net) was witnessed over the month.
- The market declined sharply at the end of the month after increasing 8.5% due to unfavorable measures announced in the FY-18 budget such as increased dividends and capital gains tax. Inclusion in the MSCI EM index witnessed net outflows creating further downward pressure on the market.

Currency & Commodity Review:

- The USD increased over the month closing at at 105.75.
- Average crude prices (Brent and WTI) decreased approximately 1% from the previous month to end at US\$48.85 per barrel.

MGF Bid Price and Returns:

—MGF Bid Price (LHS)

MGF Annualised Return Since Inception (RHS)

12/31/2014

9/30/2014

3/31/201-190/2015 nots

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

Assets Under Management	PKR 98.03 billion
Launch Date	18/03/1994
Bid Price At Inception	95.48
Bid Price (Current)	1822.05
Category	Balanced
Pricing Mechanism	Daily (Forward)
Fund Management Charge	1.5% per annum
Pricing Days	Monday-Friday
Risk Profile	Low to Moderate

Fund Performance:

One-Year Return	20.09%
Three-year Annualised Return	16.00%
Five-Year Annualised Return	15.42%
Cumulative Return Since Inception	1817.95%
Annualised Return Since Inception	13.57%

All returns above are net of fund management charge

2,000.00 - 1,800.00 - 1,600.00 - 1,200.00 - 1,100%

12/31/2015

3/31/201-0/30/2016 -120/16

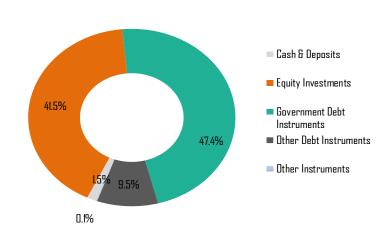
10.00%

9.00%

Asset Allocation:

1,000.00

800.00



Equity Investments:

Construction & Materials	15.37%
Banking Sector	12.88%
Automobile and Parts Sector	11.66%
Oil and Gas	11.55%
Industrial Metals & Mining	7.58%
Other Sectors	40.96%

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant (i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equities

Fund Information:

PKR3.35 billion
22/02/2008
475.00
1,558.05
Balanced
Daily (Forward)
1.5% per annum
Monday-Friday
Moderate

Fund Performance:

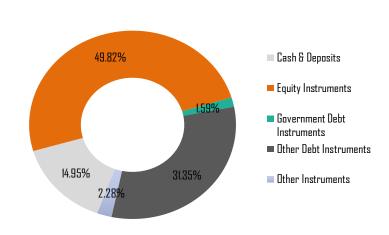
One-Year Return	30.36%
Three-year Annualised Return	19.32%
Five-Year Annualised Return	17.14%
Cumulative Return Since Inception	228.01%
Annualised Return Since Inception	13.66%

All returns above are net of fund management charge

AGF Bid Price and Returns:



Asset Allocation:



Cash & Deposits	14.95%
Equity Investment Instruments	49.82%
Government Debt Instruments	1.59%
Other Debt Instruments	31.35%
Other Instruments	2.28%

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

Fund Information:

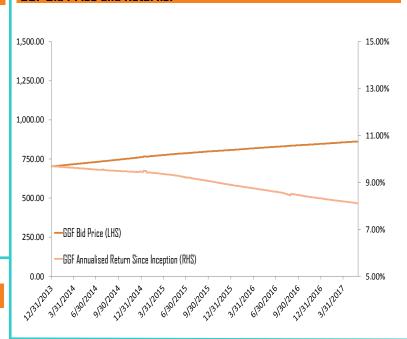
Assets Under Management PKR 1.50 billion Launch Date 07/10/2009 Bid Price At Inception 475.00 Bid Price (Current) 862.69 Capital Protection with Category **Growth Preservation** Pricing Mechanism Daily (Forward) Fund Management Charge 1.5% per annum Pricing Days Monday-Friday Risk Profile Low

Fund Performance:

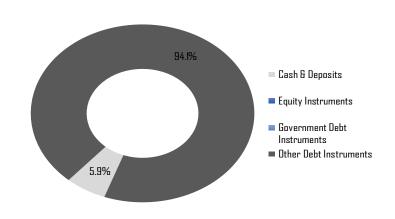
One-Year Return	4.55%
Three-year Annualised Return	5.90%
Cumulative Return Since Inception Annualised Return Since Inception	81.62% 8.11%
Almaansea Netarn omee meeption	0.1170

All returns above are net of fund management charge

GGF Bid Price and Returns:



Asset Allocation:



Cash & Deposits	5.9%
Equity Investments	0.0%
Government Debt Instruments	0.0%
Other Debt Instruments	94.1%

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Takaful Growth Fund (TGF)

Fund Objective:

TGF aims to provide stable returns with low volatility and a low to moderate risk profile.

TGF invests in Shariah-compliant (i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equties.

Fund Information:

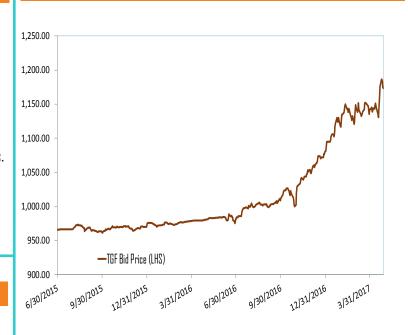
PKR 1.62 billion
09/02/2015
950.00
1207.55
Balanced
Daily (Forward)
1.5% per annum
Monday-Friday
Moderate

Fund Performance:

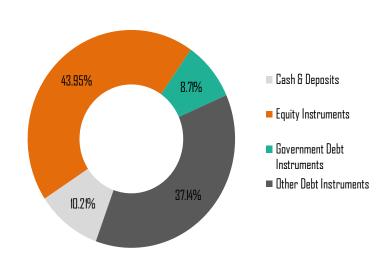
Three-Month Return	7.50%
Six-Month Return	15.13%
One-Year Return	22.79%
Cumulative Return Since Inception	27.11%

All returns above are net of fund management charge

TGF Bid Price and Returns:



Asset Allocation:



Cash & Deposits	10.21%
Equity Investments	43.95%
Government Debt Instruments	8.71%
Other Debt Instruments	37.14%