INVESTMENT MATTERS

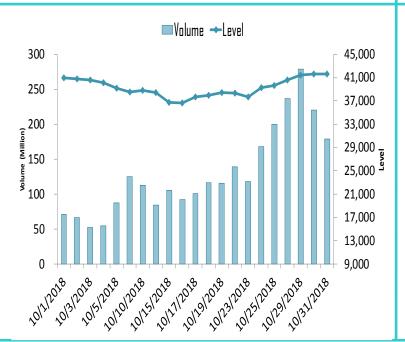


October 2018

Market Review

Debt Market Review:

- Benchmark lending rate 6m KIBOR increased 1.00% to 9.59% over the month. The latest weighted average yield for T-Bills stand at 8.80% % for 3m, whereas bids for 6m and 12m paper were not received.
- CPI for the outgoing month was 7% compared to 5.10% for the previous month.

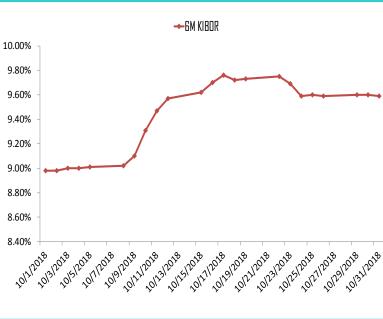


Equity Market Review:

- KSE-100 Index increased by 1.60% over the month to end at 40,999 points. Average daily volume increased over the last month to 129.63m. Foreign selling of about US\$86m (net) was witnessed over the month.
- The index remained volatile during the month of October declining by 10.42% to reach 36,663 points by mid October. However positive news flow of financial assistance from Saudi Arabia caused the index to bounce back by approximately 5,000 points.

Currency & Commodity Review:

- The USD increased over the month, closing at 132.77 in the open market.
- Average crude prices (Brent and WTI) decreased approximately 1.63% from the previous month to end at US\$75.89per barrel.



EFU LIFE ASSURANCE LTD **INVESTMENT MATTERS**

October 2018

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and a low to moderate risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.

Fund Information:

Assets Under Management Launch Date **Bid Price At Inception Bid Price (Current)** Category Pricing Mechanism Fund Management Charge Pricing Days **Risk Profile**

PKR 94.10billion 18/03/1994 95.00 1619.88 Balanced Daily (Forward) 1.5% per annum Monday-Friday Low to Moderate

Fund Performance:

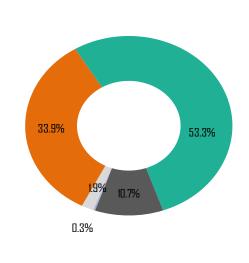
Calendar Year To Date	0.33%
	/
One-Year Return	0.61%
Three-year Annualised Return	3.48%
Five-Year Annualised Return	8.86%
Cumulative Return Since Inception	1605.14%
Annualised Return Since Inception	12.20%

Annualised Return Since Inception



MGF Bid Price and Returns:

Asset Allocation:



Equity Investments

Cash & Deposits

Government Debt Instruments Other Debt Instruments

Other Instruments

Cash & Deposits	1.92%
Equity Instruments	33.88%
Government Debt Instruments	53.26%
Other Debt Instruments	10.67%
Other Instruments	0.27%

All returns above are net of fund management charge

October 2018

Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a moderate risk target.

AGF invests in Shariah-compliant (i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equities.

Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile PKR 4.09 billion 22/02/2008 475.00 1,284.04 Balanced Daily (Forward) 1.5% per annum Monday-Friday Moderate

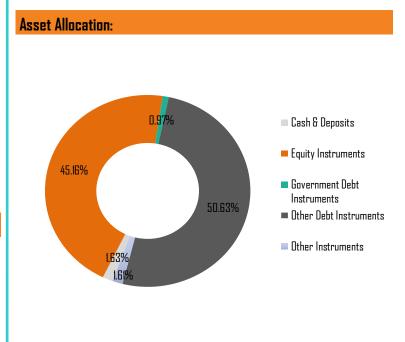
Fund Performance:

Calendar Year To Date	0.73%
One-Year Return	0.00%
Three-year Annualised Return	4.06%
Five-Year Annualised Return	8.81%
Cumulative Return Since Inception	170.32%
Annualised Return Since Inception	9.74%

All returns above are net of fund management charge

AGF Bid Price and Returns:





Cash & Deposits	1.63%
Equity Instruments	45.16%
Government Debt Instruments	0.97%
Other Debt Instruments	50.63%
Other Instruments	1.61%

October 2018

Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government and corporate debt Instruments, term deposits, and cash.

PKR 1.79 billion

07/10/2009 475.00

919.59 Capital Protection with

Growth Preservation

Daily (Forward)

1.5% per annum

Monday-Friday

Low

Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current)

Category

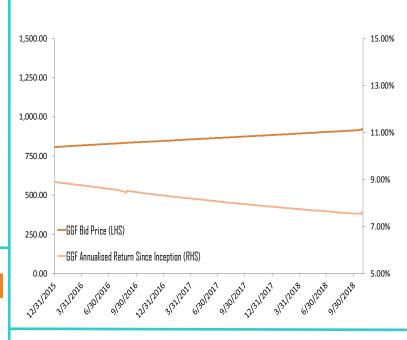
Pricing Mechanism Fund Management Charge Pricing Days Risk Profile

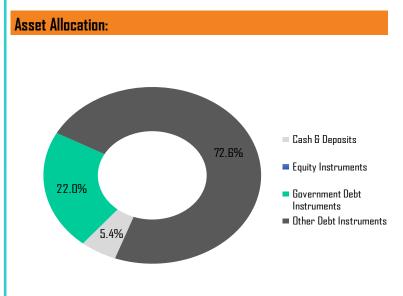
Fund Performance:

Calendar Year To Date	3.93%
One-Year Return	4.69%
Three-year Annualised Return	4.69%
Cumulative Return Since Inception	92.38%
Annualised Return Since Inception	7.56%

All returns above are net of fund management charge

GGF Bid Price and Returns:





Cash & Deposits	5.4%
Equity Investments	0.0%
Government Debt Instruments	22.0%
Other Debt Instruments	72.6%

October 2018

Takaful Growth Fund (TGF)

Fund Objective:

TGF aims to provide stable returns with low volatility and a low to moderate risk profile.

TGF invests in Shariah-compliant (i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equties.

Fund Information:

Assets Under Management Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile

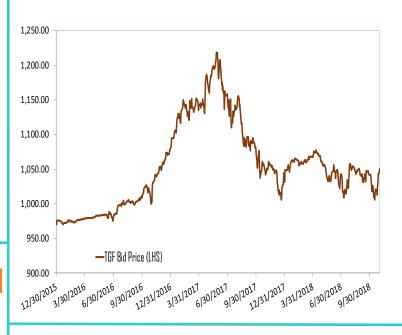
PKR 3.02 billion 01/02/2015 950.00 1050.39 Balanced Daily (Forward) 1.5% per annum Monday-Friday Moderate

Fund Performance:

Calendar Year To Date	1.85%
One-Year Return	0.82%
Cumulative Return Since Inception	10.57%

All returns above are net of fund management charge

TGF Bid Price and Returns:



Asset Allocation: 20.7% 34.64% 34.64% 40.28% 40.28% 0 ther Debt Instruments 0 ther Debt Instruments

4.31%
34.64%
20.77%
40.28%

October 2018

Aggressive Fund (AF)

Fund Objective:

AF aims to provide superior risk-adjusted returns and has as aggressive risk profile.

AF invests in (i) equities (ii) deposits, and (iii) government and corporate debt instruments.

Fund Information:

Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile

04/04/2017 950.00 903.41 Aggressive Daily (Forward) 1.5% per annum Monday-Friday High

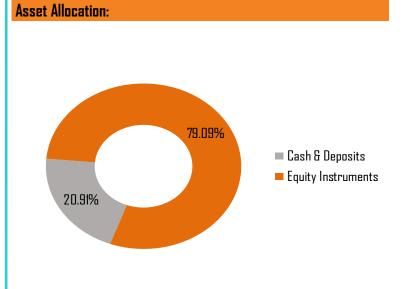
Fund Performance:

Calendar Year To Date	19.97%
One-Year Return	16.67%
Annualised Return Since Inception	-3.14%

All returns above are net of fund management charge

AF Bid Price and Returns:





Cash & Deposits	20.91%
Equity Investments	79.09%
Government Debt Instruments	0%
Other Debt Instruments	0%

October 2018

TGF Bid Price and Returns:

-TAF Bid Price (LHS)

8|31|2018

650.00

575.00

500.00

7|31|2018

Takaful Aggressive Fund (TAF)

Fund Objective:

TAF aims to provide superior Shariah-compliant risk-adjusted returns and has an aggressive risk profile.

TAF invests in Shariah-compliant (i) equities, (ii) deposits, (iii) government and corporate sukuk, and (iv) Certificates of Investment (COI).

950.00 875.00 800.00 725.00

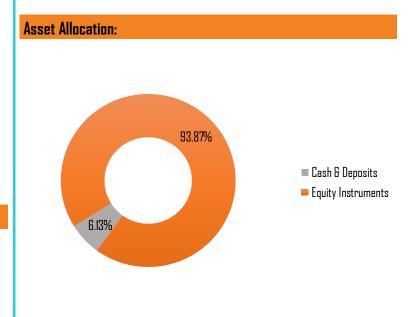


Launch Date Bid Price At Inception Bid Price (Current) Category Pricing Mechanism Fund Management Charge Pricing Days Risk Profile 04/04/2017 950.00 852.57 Aggressive Daily (Forward) 1.5% per annum Monday-Friday High

Fund Performance:

Calendar Year To Date	25.09%
One-Year Return	19.51%
Annualised Return Since Inception	-6.64%

All returns above are net of fund management charge



9|30|2018

10/31/2018

Cash & Deposits	6.13%
Equity Investments	93.87%
Government Debt Instruments	0%
Other Debt Instruments	0%