



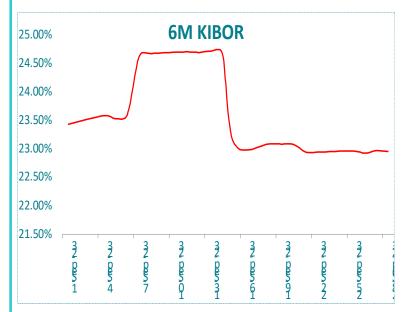


# INVESTMENT: MATTERS

# **Market Review**

#### **Debt Market Review:**

- Benchmark lending rate 6M KIBOR decreased by 0.26% to 22.95% over the month. The latest cut-off for the T-Bills auction held stood at 22.79%, 22.80%, 22.90% for 3M, 6M, and 12M respectively.
- CPI for the month of September 2023 was 31.4% compared to 27.4% for the previous month.





#### **Equity Market Review:**

KSE-100 Index increased by 2.73% over the month to end at 46,232.59 points. Average daily volume increased over the last month to 160mn. Foreign outflow of USD\$9.06mn (net) was recorded during the month.

#### **Currency & Commodity Review:**

- The PKR appreciated against the USD over the month by 5.83%, closing at PKR 287.74 at the interbank.
- Average crude prices increased by approximately 10.3% and 8.8% from the previous month to end at US\$90.8 (WTI) & US\$95.3 (Brent) per barrel, respectively.

# EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

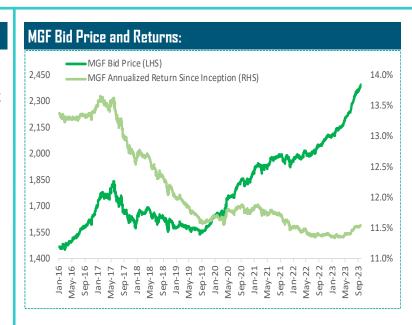
# 30st September 2023

# Managed Growth Fund (MGF)

# Fund Objective:

MGF aims to provide stable returns with low volatility and medium risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.



#### **Fund Information:**

| Assets Under Management* | PKR 138.06 Billion |
|--------------------------|--------------------|
| Launch Date              | 18-Mar-94          |
| Bid Price At Inception   | 95.00              |
| Bid Price*               | 2,398.53           |
| Category                 | Balanced           |
| Pricing Mechanism        | Daily (Forward)    |
| Management Fee           | 1.5% per annum     |
| Expense Ratio CYTD       | 1.13%              |
| Pricing Days             | Monday-Friday      |
| Risk Profile             | Medium             |

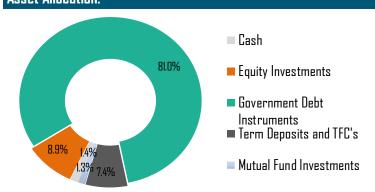
#### \*30th Sentember 2023

\*All returns above are net of charges

| Fund Performance:                 |          |
|-----------------------------------|----------|
| Calendar YTD Return               | 13.76%   |
| One-Year Return                   | 16.55%   |
| Three-year Annualised Return      | 9.39%    |
| Five-Year Annualised Return       | 8.14%    |
| Ten-Year Annualised Return        | 8.60%    |
|                                   |          |
| Cumulative Return Since Inception | 2424.77% |
| Annualised Return Since Inception | 11.55%   |
|                                   |          |

## Asset Allocation:

A and Lower



|                                 | Sep-23       | Aug-23 |  |
|---------------------------------|--------------|--------|--|
| Cash                            | 1.4%         | 0.1%   |  |
| Equity                          | 8.9% 9.0%    |        |  |
| Government Debt                 | 81.0%        | 81.5%  |  |
| Other Debt                      | 7.4%         | 8.1%   |  |
| Mutual Funds                    | 1.3%         | 1.3%   |  |
| Equity Sector                   | Allocation   |        |  |
| Commercial Banks                | 30.78%       |        |  |
| Fertilizer                      | 17.0%        |        |  |
| Oil & Gas Exploration Companies | 16.5%        |        |  |
| Technology & Communication      | 13.9%        |        |  |
| Power Generation & Distribution | 12.8%        |        |  |
| Others                          | 9.1%         |        |  |
| Credit Quality                  | of Portfolio |        |  |
| AAA                             | 93.3%        |        |  |
| AA+                             | 1.5%         |        |  |
| AA                              | 0.5%         |        |  |
| AA-                             | 4.4%         |        |  |

0.3%

# INVESTMENT MATTERS

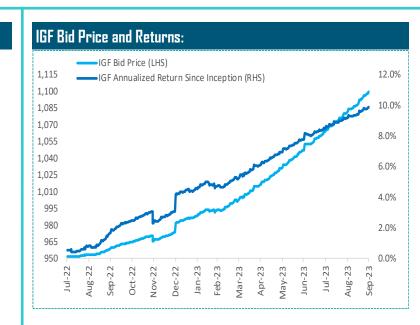
# 30<sup>th</sup> September 2023

# Income Growth Fund (IGF)

# Fund Objective:

IGF aims to provide stable returns with low volatility and a low risk profile.

It holds a diversified asset mix that includes government securities and bank deposits.



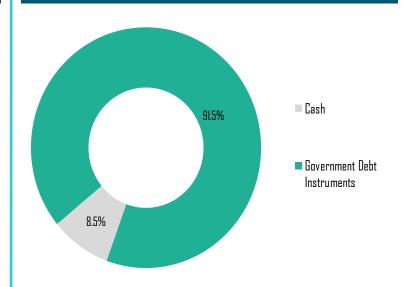
## **Fund Information:**

| Assets Under Management* | PKR 1.43 Billion |
|--------------------------|------------------|
| Launch Date              | 11-Mar-22        |
| Bid Price At Inception   | 950.00           |
| Bid Price*               | 1,100.13         |
| Category                 | Income Fund      |
| Pricing Mechanism        | Daily (Forward)  |
| Management Fee           | 1.5% per annum   |
| Expense Ratio CYTD       | 1.13%            |
| Pricing Days             | Monday-Friday    |
| Risk Profile             | Low              |

#### \*30th September 2023

| Fund Performance:                         |        |
|---|--------|
| Calendar YTD Annualised Return            | 16.41% |
| One-Year Return                           | 14.73% |
| Annualised Return Since Inception         | 9.89%  |
| Weighted average time to maturity (years) | 0.18   |
| *All returns above are net of charges     |        |

## **Asset Allocation:**



|                 | Sep-23               | Aug-23 |
|-----------------|----------------------|--------|
| Cash            | 8.5%                 | 9.0%   |
| Government Debt | 91.5%                | 91.0%  |
| Credit          | Quality of Portfolio |        |
| AAA             | 10                   | 10.0%  |

# INVESTMENT MATTERS

# 30<sup>th</sup> September 2023

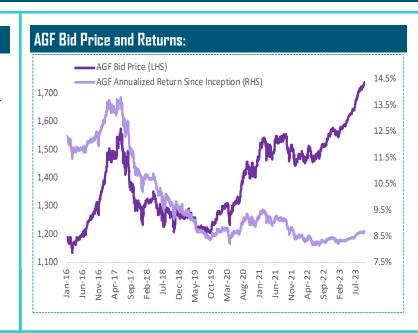
# Aitemad Growth Fund (AGF)

# Fund Objective:

AGF aims to provide reasonable total returns with a medium risk target.

AGF invests in Shariah-compliant

(i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equities.



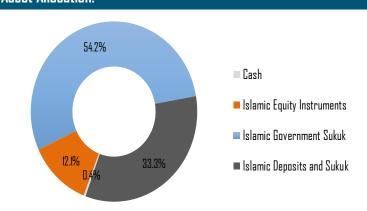
#### Fund Information:

| Assets Under Management* | PKR 7.25 Billion |
|--------------------------|------------------|
| Launch Date              | 22-Feb-08        |
| Bid Price At Inception   | 475.00           |
| Bid Price*               | 1,739.79         |
| Category                 | Balanced         |
| Pricing Mechanism        | Daily (Forward)  |
| Management Fee           | 1.5% per annum   |
| Expense Ratio CYTD       | 1.13%            |
| Pricing Days             | Monday-Friday    |
| Risk Profile             | Medium           |

#### \*30th September 2023

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|--|------------------|
| Fund Performance:  |                  |
| Calendar YTD Return  | 11.72%           |
| One-Year Return  | 14.31%           |
| Three-year Annualised Return   | 7.01%            |
| Five-Year Annualised Return  | 6.57%            |
| Ten-Year Annualised Return   | 7.65%            |
| Cumulative Return Since Inception<br>Annualised Return Since Inception | 266.27%<br>8.67% |
| *All returns above are net of charges                                  |                  |

## **Asset Allocation:**



|                                 | Sep-23              | Aug-23 |  |
|---------------------------------|---------------------|--------|--|
| Cash                            | 0.4%                | 0.8%   |  |
| Equity                          | 12.1%               | 12.0%  |  |
| Government Debt                 | 54.2%               | 53.8%  |  |
| Other Debt                      | 33.3%               | 33.4%  |  |
| Equity S                        | ector Allocation    |        |  |
| Technology & Communication      | :                   | 21.2%  |  |
| Fertilizer                      | 19.4%               |        |  |
| Oil & Gas Exploration Companies | 19.3%               |        |  |
| Power Generation & Distribution | 13.3%               |        |  |
| Commercial Banks                | 10.0%               |        |  |
| Others                          | 1                   | 6.8%   |  |
| Credit Q                        | uality of Portfolio |        |  |
| AAA                             | 65.2%               |        |  |
| AA+                             | 9.4%                |        |  |
| AA-                             | 12.4%               |        |  |

13.0%

# EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

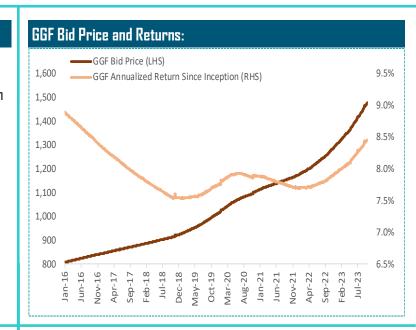
# 30<sup>th</sup> September 2023

# Guaranteed Growth Fund (GGF)

# Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

GGF invests only in short-term government, term deposits, and cash.



# Fund Information:

| Assets Under Management* | PKR 6.89 Billion  |
|--------------------------|-------------------|
| Launch Date              | 07-Oct-09         |
| Bid Price At Inception   | 475.00            |
| Bid Price*               | 1,479.73          |
| Category                 | Money Market Fund |
| Pricing Mechanism        | Daily (Forward)   |
| Management Fee           | 1.5% per annum    |
| Expense Ratio CYTD       | 1.13%             |
| Pricing Days             | Monday-Friday     |
| Risk Profile             | Low               |
|                          |                   |

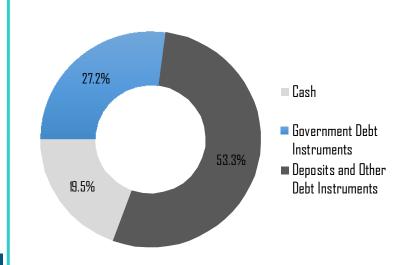
<sup>\*30</sup>th September 2023

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|------|-----|-----|----|----|-----|----|
| Fund | Per | ŤΠ  | rm | FП | 11. | 6. |

| runu remonitance:                         |         |
|---|---------|
| Calendar YTD Annualised Return            | 17.60%  |
| One-Year Return                           | 16.71%  |
| Three-year Annualised Return              | 10.62%  |
| Five-Year Annualised Return               | 10.12%  |
| Ten-Year Annualised Return                | 7.93%   |
|   |         |
| Cumulative Return Since Inception         | 211.52% |
| Annualised Return Since Inception         | 8.46%   |
| Weighted average time to maturity (years) | 0.08    |
|   |         |
| *All returns above are net of charges     |         |

#### Asset Allocation:

AA



|                             | Sep-23 | Aug-23 |  |  |
|-----------------------------|--------|--------|--|--|
| Cash                        | 19.5%  | 1.7%   |  |  |
| Government Debt             | 27.2%  | 35.8%  |  |  |
| Other Debt                  | 53.3%  | 62.5%  |  |  |
| Credit Quality of Portfolio |        |        |  |  |
| AAA                         | 6      | 1.6%   |  |  |
| AA+                         | 1      | 1.4%   |  |  |

27.0%

# EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

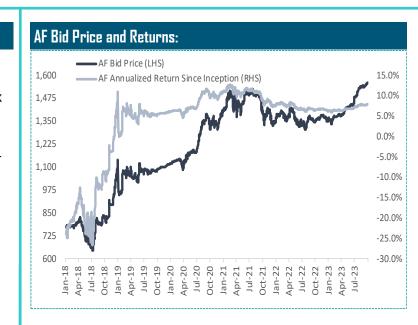
# 30<sup>th</sup> September 2023

# **Aggressive Fund (AF)**

# Fund Objective:

AF aims to provide superior risk-adjusted returns and has a high risk

AF invests in (i) equities (ii) deposits, and (iii) government and corporate debt instruments.



## **Fund Information:**

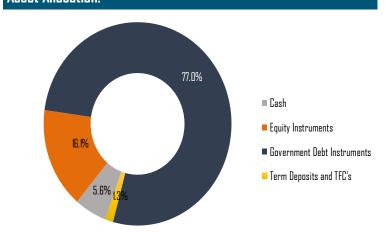
| Assets Under Management* | PKR 955.63 Million |  |
|--------------------------|--------------------|--|
| Launch Date              | 04-Apr-17          |  |
| Bid Price at Inception   | 950.00             |  |
| Bid Price*               | 1,561.32           |  |
| Category                 | Aggressive         |  |
| Pricing Mechanism        | Daily (Forward)    |  |
| Management Fee           | 1.5% per annum     |  |
| Expense Ratio CYTD       | 1.13%              |  |
| Pricing Days             | Monday-Friday      |  |
| Risk Profile             | High               |  |

\*30th September 2023

\*All returns above are net of charges

| Fund Performance:                 |        |
|-----------------------------------|--------|
| Calendar YTD Return               | 14.74% |
| One-Year Return                   | 15.80% |
| Three-year Annualised Return      | 5.42%  |
| Five-Year Annualised Return       | 13.70% |
| Annualised Return Since Inception | 7.95%  |

## **Asset Allocation:**



|                                 | Sep-23 | Aug-23 |  |  |  |
|---------------------------------|--------|--------|--|--|--|
| Cash                            | 5.6%   | 6.2%   |  |  |  |
| Equity                          | 16.1%  | 16.6%  |  |  |  |
| Government Debt                 | 77.0%  | 75.9%  |  |  |  |
| Other Debt                      | 1.3%   | 1.3%   |  |  |  |
| Equity Sector Allocation        |        |        |  |  |  |
| Commercial Banks                | L      | 40.2%  |  |  |  |
| Oil & Gas Exploration Companies | 1      | 17.5%  |  |  |  |
| Fertilizer                      | 1      | 15.5%  |  |  |  |
| Technology & Communication      | 1      | 10.5%  |  |  |  |
| Power Generation & Distribution |        | 6.0%   |  |  |  |
| Others                          | 1      | 10.2%  |  |  |  |
|                                 |        |        |  |  |  |

|     | Credit Quality of Portfolio |       |
|-----|-----------------------------|-------|
| AAA |                             | 98.8% |
| B-  |                             | 1.2%  |